

OFFSITE MEDIA STORAGE

WHY CHOOSE SARACEN FOR YOUR OFFSITE MEDIA STORAGE?

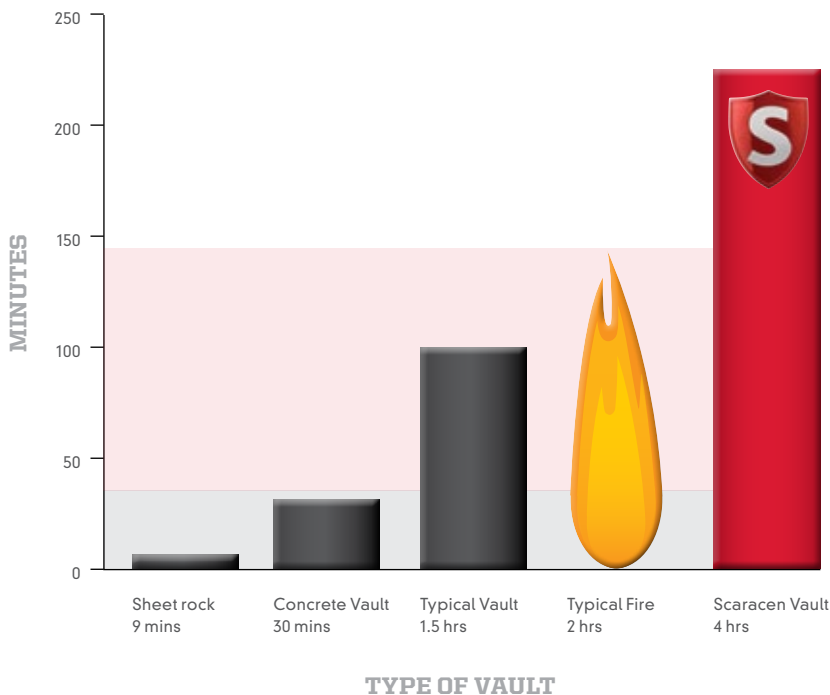
Feel confident in Saracen's
expert care knight and day.



DATA STORE. DATA SORTED.
www.saracendatastore.co.uk

WHAT SHOULD YOU LOOK FOR IN A OFFSITE MEDIA STORAGE COMPANY?

VITAL INFORMATION PROTECTION IN A TYPICAL COMMERCIAL FIRE



KEY

- Fire Fighting efforts begin average 30 mins
- 1-2 hr. Average time to extinguish after fire

Source: UK Fire and Rescue Services 2008



Customer Services have been extremely helpful to us and are doing a great job. Your drivers are all so friendly which makes such a difference.

DAVID TROUP
IT Manager Informa PLC

I have to say I am very impressed by your company... from those who work in the office to your drivers and the excellent service - nothing ever seems too much trouble.

STEVE DUNNING
Kuoni UK

First pickup very well. I'm really impressed with the scanning and automatic receipts. This will make life much easier for us.

IRFAN IBRAHIM
Hale Hamilton

....always exceptional levels of response to the customer. Its refreshing compared to most suppliers.

SATINDER PUREWALL
Infrastructure Manager
Harsco Corporation

I'd like to take the opportunity to thank you for the excellent service that Saracen has provided Philips.

DAVID NEWCOMB
Corporate Research IT
Philips Electronics UK Limited

DOES THIS MEET YOUR CHECKLIST FOR OFFSITE MEDIA STORAGE?

SPECIFICATION	SARACEN	COMPETITORS
FIRE VAULT		
4 hour Fire Rating	Yes	Very Few
Durasteel Protection	Yes	Very Few
Gas suppression	Yes	Some
Fire Detection	Yes	Some
Humidity Control and air filtering	Yes	Most
Exceeds BSI recommendations and Sox Compliant	Yes	Very Few
SECURITY		
Internal & external CCTV	Yes	Most
Alarm system - nacoss - direct link to emergency services	Yes	Most
Satellite Tracked Vehicles	Yes	Some
We only use our own Vetted staff - no third party deliveries	Yes	Rarely
Deliveries are only released to Authorised Personnel	Yes	Some
All vans are fitted with state of the art alarms, immobilisers and locking systems for additional transit security	Yes	Some
Proximity Fob Access Controls points throughout all buildings	Yes	Some
MANAGEMENT SYSTEM		
O'Neil Software	Yes	Some
Account access via authorised personnel, passwords and pin number	Yes	Not as secure as O'Neil
Barcode Technology	Yes	If not don't use them
Scanned receipts on delivery	Yes	Most don't carry scanners on vans
Rsweb.net - web access - ordering and management	Yes	Most offerings have reduced functionality
E-receipts emailed direct to your inbox, great for remote deliveries	Yes	Very Few

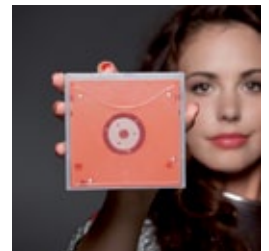
OUR SERVICE AND WHERE TO FIND US

LOCATION

- > Data vault outside Central London zones, away from potential terrorist targets
- > Dorking, Leatherhead, Milton Keynes, Sittingbourne and Bristol
- > On a daily basis our satellite tracked vans visit:
 - Central London
 - M25
 - Surrey
 - Sussex
 - Kent
 - Essex
 - Hampshire
 - Middlesex
 - Berkshire
 - Hertfordshire
 - Oxfordshire
 - Bedfordshire
 - Northamptonshire
 - Cambridgeshire

SERVICE LEVELS

- > Choice of Daily, Weekly and Monthly scheduled collections
- > 100% Guaranteed Delivery window for visits
- > Emergency deliveries - 2hrs Time Frame from call off
- > Open 365 days a year, 24 hours a day service
- > Collections direct from your third party Data centre



MAKE SURE YOUR TAPES GET INTO THE MOST SECURE FACILITY BEFORE IT FILLS UP. SARACEN ARE ADDING AROUND 3000 NEW TAPES A MONTH.



saracen

Datastore. Data sorted.

**FOR MORE INFORMATION
OR TO DISCUSS YOUR
SPECIFIC REQUIREMENTS:**

0800 740 8700

www.saracendatastore.co.uk

OUR LOCATIONS:

